



# Sales Order for Clay County Board of County Commissioners



Thanks again for the opportunity to present this proposal. Below, please find our proposed solution and its expected business impact. We have also included our recommended implementation, training and pricing plans. I look forward to hearing from you. Please let me know if you have any questions.

Sincerely,  
Joe Jacobin

### About monday.com

[monday.com](https://monday.com) is a Work OS, where teams plan, run and track their processes, projects, and everyday work seamlessly.

Teams can shape any workflow, code-free, within minutes, automate manual work and push projects forward, while connecting distributed teams and strengthening remote collaboration.

The platform's features include: customizable workflow templates, time tracking, automations, data dashboards, and integrations with popular tools. Thousands of companies around the world connect their teams on [monday.com](https://monday.com)

**Trusted by 152K+ customers, across 200+ industries, from 200+ countries**



**monday.com Ltd**

6 Yitzhak Sadeh St., Tel-Aviv, Israel  
 6777506, Israel  
 Tel.: 077-3180262  
 Fax: 077-3180262  
 Company Number: 514744887

**To:** Dean Hane

**Company Legal Name:** Clay County Board of County Commissioners

**Tax ID:** 0

**Billing Address:**

P.O. Box 1366,  
 Green Cove Springs, Florida,32043,  
 United States

**Sales Rep:** Joe Jacobin  
 MO-144746

**Sold-To Name:** Clay County Board of County Commissioners

**Sold-To Address:**

P.O. Box 1366,  
 Green Cove Springs, Florida, 32043,  
 United States

**Order Date:** Feb 9, 2023

**Valid Date:** Feb 3, 2023

**Pricing Summary**

Description	List Price	Seats	Hours	Duration	Plan Period	Start Date	End Date	Discount %	Net Price
<a href="#">monday.com</a> Work OS - Enterprise Plan	\$45.00	130	-	12	Yearly	Feb 9, 2023	Feb 8, 2024	15%	\$59,670.00
<b>Customer Success Manager Plan: Gold</b> 10 Strategic Touchpoints 15 Consulting Hours (Per Year)	\$0.00	-	-	12		-	-	0%	0
Onboarding Support	\$0.00	-	2	-	-	Feb 9, 2023	-	0%	0
<b>Total List Price</b>									\$70,200.00
<b>Discount</b>									15%
<b>Total Net Price</b>									<b>\$59,670.00</b>

Onboarding Expiration Date is Apr 10, 2023

**Activation Period:** Feb 9, 2023 - Feb 8, 2024

**Payment Terms:** Net 45

If this Sales Order is not returned signed by Customer by Feb 3, 2023, this offer expires.

This SO does not reflect any applicable taxes that may arise as a result of this SO. If monday.com is registered to collect and remit such applicable taxes (e.g. sales tax, VAT, etc.) monday.com will set forth such taxes in the applicable invoice related to this SO. Customer hereby acknowledges and agrees that the shipping and billing information set forth in this SO may be relied upon by monday.com for purposes of calculating such taxes.

**Purchase Order Form – monday.com services**

This Sales Order form (the "Order") for monday.com services as described above (the "Services") is issued under and shall be governed by monday.com's Terms of Service available at: <https://monday.com/terms/tos> (the "Terms") and any addendum thereto entered into by the parties in writing ("Addendum"); however, if a SaaS agreement was signed by monday.com Ltd. and the customer identified above (the "Customer") in respect of the Services (the "Agreement") then the engagement hereunder shall be governed by the Agreement. This Order, Terms, Addendum and Agreement (as the case may be) and any exhibits or appendices referred therein, constitute the entire agreement by and between monday.com and Customer in respect of the provision of the Services. Any other arrangements, either oral or in writing, in respect of the Services shall have no force or effect.

**Addendums:**

**Reference to Addendum:** Notwithstanding the above, the parties acknowledge and agree that this Sales Order is governed by the terms as amended by the Addendum to the monday.com Terms of Service entered into by and between monday.com Ltd. and Clay County Board of County Commissioners dated Feb 9, 2023.

Name: Betsy Condon

Title: Chair

Date:

Signature: \_\_\_\_\_

- If you are exempt from paying sales tax please attach a tax exemption certificate in order for us to process the correct invoice
- If you require a purchase order number to be quoted on the invoice, please attach a copy of the Purchase Order.
- Please confirm the finance contact, preferably an accounts payable e-mail address, where invoices should be sent

ATTEST:

\_\_\_\_\_  
Tara S. Green  
Clay County Clerk of Court and Comptroller  
Ex Officio Clerk to the Board

## ADDENDUM TO MONDAY.COM TERMS OF SERVICE

### (Government Customer)

This is an addendum (“**Addendum**”) to the monday.com Terms of Service (the “**Terms**”) available at [www.monday.com/terms/tos](http://www.monday.com/terms/tos) and applies solely to below listed Government Customer, as defined in the Terms. All terms and conditions as set forth in the Terms shall remain in full force and validity with no change unless clearly identified herein and shall apply to this Addendum except as expressly amended herein. In the event of any contradiction or discrepancy between the terms of this Addendum and the Terms, the provisions of this Addendum shall prevail. All capitalized terms not specifically defined hereunder shall have the meaning ascribed to them in the Terms, as amended by this Addendum.

1. Applicability. This Addendum is applicable to Government Customers; however, this Addendum shall not apply to a government employee or individual acting in a private, personal or non-governmental capacity.
2. No endorsement. With reference to Section 5.2 of the Terms, monday.com shall not use the fact that Government Customer uses our Site and/or Services or Government Customer’s seals, trademarks, logos, service marks, trade names, and in a manner to state or imply that the Services are endorsed, sponsored or recommended by Government Customer or considered by Government Customer to be superior to any other products or services.
3. Taxes. Notwithstanding the terms of Section 8.4 of the Terms, to the extent that the Government Customer is a tax-exempt institution and produces to monday.com an applicable exemption certificate, such exempt taxes shall not be included in the Subscription Fees.
4. Auto-Renewal. In accordance with Section 8.9 of the Terms, Government Customer and monday.com hereby agree that the Subscription Term shall not be automatically renewed, unless otherwise consented in writing by the Government Customer and monday.com
5. Confidentiality. Notwithstanding the terms of Section 12, monday.com acknowledges that the Government Customer may be subject to the applicable freedom of information regulations, acts and/or statues (“FOI”). Solely to the extent required under such FOI, Government Customer’s obligations under the applicable FOI supersede its obligations under these Terms to the extent a request is made pursuant to such FOI; however, Government Customer agrees to the extent permissible under the FOI to designate such disclosures and materials as confidential and redact any Confidential Information from such disclosures
6. Indemnification. The parties hereby agree that Section 16.1 shall only apply to Government Customers to the extent permitted by applicable law.
7. Governing Law. The parties agree that Section 21.1 (Governing Law; Jurisdiction) and 21.3 (Arbitration) of the Terms are hereby deleted in its entirety. The parties further agree that the United Nations Convention on Contracts for the International Sale of Goods shall not apply.
8. Continued Performance. monday.com shall not unilaterally revoke, terminate or suspend any rights granted to the Government Customer except as permitted under the Terms. If monday.com reasonably believes the Government Customer is in breach of the Terms, monday.com shall

pursue its rights under the applicable law and shall continue to perform its obligations under the Terms until resolution of such dispute.

IN WITNESS WHEREOF, the Parties have duly executed this Addendum as of the date indicated below.

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**monday.com Ltd.**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

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**Clay County Board of  
County Commissioners**

Name: Betsy Condon

Title: Its Chairman

Date: \_\_\_\_\_

ATTEST:

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Tara S. Green  
Clay County Clerk of Court and Comptroller  
Ex Officio Clerk to the Board