

# Sales Order for Clay County Board of County Commissioners





Thanks again for the opportunity to present this proposal. Below, please find our proposed solution and its expected business impact. We have also included our recommended implementation, training and pricing plans. I look forward to hearing from you. Please let me know if you have any questions.

Sincerely, Joe Jacobin

### About monday.com

monday.com is a Work OS, where teams plan, run and track their processes, projects, and everyday work seamlessly.

Teams can shape any workflow, code-free, within minutes, automate manual work and push projects forward, while connecting distributed teams and strengthening remote collaboration.

The platform's features include: customizable workflow templates, time tracking, automations, data dashboards, and integrations with popular tools. Thousands of companies around the world connect their teams on monday.com

## Trusted by 152K+ customers, across 200+ industries, from 200+ countries







monday.com Ltd

6 Yitzhak Sadeh St., Tel-Aviv, Israel

6777506, Israel Tel.: 077-3180262 Fax: 077-3180262

Company Number: 514744887

To: Stan Piotrowski

Company Legal Name: Clay County Board of

**County Commissioners** 

Tax ID: 0 Billing Address: P.O. Box 1366.

Green Cove Springs, Florida, 32043,

**United States** 

Sales Rep: Joe Jacobin

MO-257713

Sold-To Name: Clay County Board of

Order Date: Feb 8, 2024

Valid Date: Feb 9, 2024

County Commissioners

Sold-To Address: P.O. Box 1366.

Green Cove Springs, Florida, 32043,

**United States** 

# **Pricing Summary**

| Description   | List Price | Quantity | Duration | Plan<br>Period | Start Date     | End Date       | Discount<br>%  | Net Price   |
|---|------------|----------|----------|----------------|----------------|----------------|----------------|-------------|
| monday.com Work OS - Enterprise Plan  | \$45.00    | 130      | 12       | Yearly         | Feb 8,<br>2024 | Feb 7,<br>2025 | 5%             | \$66,690.00 |
| Customer Success Manager Plan: Gold 10 Strategic Touchpoints + 15 Consulting Hours (Per Year) | \$0.00     | -        | 12       |                | -              | -              | 0%             | 0           |
|   |            |          |          |                |                | To             | tal List Price | \$70,200.00 |
|   |            |          |          |                |                |                | Discount       | F0/         |

Discount 5%

Total Net Price \$66,690.00

Activation Period: Feb 8, 2024 - Feb 7, 2025

Payment Terms: Net 45

If this Sales Order is not returned signed by Customer by Feb 9, 2024, this offer expires.

This SO does not reflect any applicable taxes that may arise as a result of this SO. If monday.com is registered to collect and remit such applicable taxes (e.g. sales tax, VAT, etc.) monday.com will set forth such taxes in the applicable invoice related to this SO. Customer hereby acknowledges and agrees that the shipping and billing information set forth in this SO may be relied upon by monday.com for purposes of calculating such taxes.

Governing Terms. This Sales Order for the monday.com services described above ("Services") is issued under and shall be governed by monday.com's Terms of Service available at: https://monday.com/terms/tos ("Terms") and any addendum thereto entered into by the customer identified above ("Customer") and monday.com ("Addendum"); however, if a SaaS agreement was signed by the parties in respect of the Service ("Agreement") then the engagement hereunder (including, unless expressly stated otherwise, any expansions, upgrades or subsequent renewals) shall be governed by the Agreement. This Sales Order, Terms, Addendum and Agreement (as the case may be) and any exhibits or appendices referred therein, constitute the entire agreement by and between monday.com and Customer in respect of the provision of the Services. Any other arrangements, either oral or in writing, in respect of the Services shall have no force or effect.

Additional Services. Services which are Additional Services and the provision of such Additional Services identified in this Sales Order (and any future purchases of Additional Services) which may include Professional Services, Consulting Services, Onboarding Services, Implementation Service, Technical Services, Premium Support Services, and/or such other additional services as identified in monday.com's Additional Services Terms available at: https://monday.com/l/legal/monday-com-additional-services-terms/ ("Additional Services" and "Additional Services Terms" respectively) shall be governed by such Additional Services Terms, notwithstanding anything to the contrary under the Terms, Addendum or Agreement (as the case may be). Additional Services may be performed by monday.com or by a third party on its behalf, as determined by monday.com in its sole discretion, and accordingly, such third parties shall be considered sub-processors of monday.com for the purpose of performing such Additional Services to Customer.



### Addendums:

Reference to Addendum: Notwithstanding the above, the parties acknowledge and agree that this Sales Order is governed by the terms as amended by the Addendum to the monday.com Terms of Service entered into by and between monday.com Ltd. and Clay County Board of County Commissioners dated Jan 31, 2023

| ATTEST:  | Clay County Board of County Commissioners               |  |  |  |  |
|--|---|--|--|--|--|
|  | Ву:   |  |  |  |  |
| Tara S. Green Clay County Clerk of Court and Comptroller Ex Officio Clerk to the Board | Jim Renninger<br>Its Chairman<br>Date: January 23, 2024 |  |  |  |  |

- If you are exempt from paying sales tax please attach a tax exemption certificate in order for us to process the correct invoice
- If you require a purchase order number to be quoted on the invoice, please attach a copy of the Purchase Order.
- · Please confirm the finance contact, preferably an accounts payable e-mail address, where invoices should be sent