



BID RECOMMENDATION FORM

TITLE:

RFP No. 24/25-001, Tourism Sports Marketing & Sales

DATE OF RECOMMENDATION:

12/5/2024

BIDDERS

Ad-Apt Holdings, LLC

Airstream Ventures, LLC.

DestinationiQ

Nimble Creative Services

Playeasy

Raconteurs, LLC.

Seven Lights, LLC.

BID TOTAL

TBD

TBD

NO BID

NO BID

NO BID

TBD

TBD

FUNDING SOURCE: Tourism (1st 2nd and 3rd Cent) - Tourism (1st 2nd and 3rd cent) - Sports Sales and Marketing

RECOMMENDATION:

Review of Staff's ranking of the Proposals received for RFP No. 24/25-001, Tourism Sports Marketing & Sales.

If only one Bid is received, state reason why accepted and not rebidding:

Staff Assigned to Tabulate Bids and Make Recommendations:

NAME/TITLE:

Kimberly Morgan

SIGNATURE:


Kimberly Morgan (Dec 5, 2024 14:50 EST)

BID TABULATION FORM

RFP 24/25-001 Date: November 15, 2024

Proj: Tourism Sports Marketing & Sales Time Open: 9:01 AM

Ad: Clay Today, October 3, 2024 Time Close: 9:06 AM

This is a generic Bid Tabulation Form; all required bid documents will be verified prior to bid recommendation.

Bids to be evaluated based on evaluation criteria established in bid document

Bidder		Total
1	Ad-Apt Holdings, LLC.	TBD
2	Airsteam Ventures, LLC.	TBD
3	DestinationiQ	NO BID
4	Nimble Creative Services	NO BID
5	Playeasy	NO BID
6	Raconteurs, LLC.	TBD
7	Seven Lights, LLC	TBD



Clay County
Purchasing / Administrative and Contractual Services
477 Houston Street, Green Cove Springs, FL 32043

EVALUATION TABULATION
RFP No. 24/25-001
Tourism Sports Marketing & Sales
RESPONSE DEADLINE: November 14, 2024 at 4:00 pm

CONSENSUS SCORECARD SUMMARY

Vendor	Profile/Executive Summary (15 points) Points Based 15 Points (14.3%)	Qualifications and Client Navigation (20 points) Points Based 20 Points (19%)	References (15 Points) Points Based 15 Points (14.3%)	Team Organization Chart and Project Approach (35 points) Points Based 35 Points (33.3%)	Fee Structure - (15 Points) Points Based 15 Points (14.3%)	Local Preference (5 Points) Points Based 5 Points (4.8%)	Total Score (Max Score 105)
Ad-Apt	8.33	8.67	5	19	9.5	0	50.5
Airstream Ventures LLC	10	10.33	6.33	27	10.33	0	64
Raconteurs	11.5	15.33	10	27.17	8	0	72
Seven Lights LLC	7	12.83	10	24.67	9.67	0	64.2

Locations:

Ad-Apt - Lake Oswego, OR
Airstream Ventures - Jacksonville, FL
Raconteurs - Fernandina Beach, FL
Seven Lights - Palm City, FL

EVALUATION TABULATION

RFP No. 24/25-001

Tourism Sports Marketing & Sales

EVALUATORS

Name	Title
Kellie Henry	Economic & Development Coordinator
Malan McCracken	Marketing & Special Event Coordinator
Kimberly Morgan	Director of Tourism & Film Development

AGGREGATE SCORES SUMMARY

Vendor	Kellie Henry	Malan McCracken	Kimberly Morgan	Total Score (Max Score 105)
Raconteurs	72	71	73	72
Seven Lights LLC	67.5	74	51	64.17
Airstream Ventures LLC	61	64	67	64
Ad-Apt	48.5	56	47	50.5

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Profile/Executive Summary (15 points)	Points Based	15 (14.3% of Total)

Description:

- a. **Introduction of Agency:**
 - Provide an overview of the Agency's history, including the number of years in business.
 - Detail the Agency's size, including annual billings and staff count.
 - Explain the structure and ownership.
 - List professional affiliations and memberships.
- b. **Types of Services Offered:**
 - Specify the services provided by the Agency.
 - Indicate whether services are performed in-house or outsourced to freelancers/contractors.
 - Include the number of years your company has offered each service.
 - Highlight the services that are considered the company's specialties.
- c. **Client Account Composition:**
 - Describe the overall composition and diversity of client accounts managed by the Agency.
- d. **Mission, Philosophy, and Differentiation:**
 - State the Agency's mission and philosophy.
 - Explain what makes the Agency different from competitors, focusing on unique strengths and approaches.

Criteria	Scoring Method	Weight (Points)
Qualifications and Client Navigation (20 points)	Points Based	20 (19% of Total)

Description:

- A. **Client Achievements:**
 - Provide examples of results achieved for clients in the sports marketplace.
 - Include case studies or success stories that demonstrate the Agency's impact.

B. Measuring Effectiveness:

- Describe the methods used to measure the effectiveness and results of similar projects.
- Include metrics, KPIs, and evaluation processes.

C. Destination Marketing Clients:

- List any current clients that might be in competition with Clay County Tourism or pose a potential conflict of interest.
- Explain how potential conflicts are managed or avoided.

Criteria	Scoring Method	Weight (Points)
References (15 Points)	Points Based	15 (14.3% of Total)

Description:

Provide five references from previous or current clients. The information submitted must provide the name of entity/agency, summary of services provided, timeframe of performance, cost of services provided, and point of contact with agency with contact information . Contact information must include contact name, title, email address, and phone number. Evaluation of references is based upon the responses received from the references listed.

Criteria	Scoring Method	Weight (Points)
Team Organization Chart and Project Approach (35 points)	Points Based	35 (33.3% of Total)

Description:

A. Key Personnel:

- Provide summary bios for key personnel assigned to applicable projects.
- Include names, titles, credentials, years of experience, and tenure with the Agency.

B. Location:

- Provide the location of the Agency's headquarters and any additional offices or staff that will be involved in this project, including those based locally or remotely.

- Indicate where each key personnel will be located (e.g., headquarters, local office, remote) and specify the proximity to Clay County for those directly involved.
- C. **Expertise in Clay County:**
 - Explain how the Agency will become experts in promoting Clay County as a sports destination.
- D. **Project Approach:**
 - Describe how the Agency's team will integrate into Clay County's operations.
 - Explain the mechanics of how the Agency will engage with the County's business and tourism department.
- E. **Sales Process and Client Relationship Management**
 - Describe the approach to identifying and acquiring new clients, emphasizing research and targeting strategies used to attract leads in specific areas such as Clay County.
 - Outline how the Agency initiates contact with potential clients and customizes proposals to meet their needs.
 - Describe the follow-up process post-service or event, including how the Agency gathers feedback, offers future services, and maintains client relationships for repeat business.
- A. **Sales and Marketing Mix:**
 - Clearly explain the approach to the rapidly changing sports sales and marketing landscape.
 - Describe how the Agency integrates various types of sales and marketing tactics within the context of an overall plan.
 - Highlight innovative strategies and adaptability to new trends.

Criteria	Scoring Method	Weight (Points)
Fee Structure - (15 Points)	Points Based	15 (14.3% of Total)

Description:

Proposals will be evaluated based on the following Fixed Fee structure, as outlined in the Supplier Questionnaire:

- **Consulting and Strategy Development**
- **Event Sales**
- **Sponsorship and Hospitality Management**

- **Event Marketing, Promotion, and Reports**
- **Event Operations Management**

Monthly payments will be based on a 12-month contract term. The calculation for monthly payments is as follows:

- **Monthly Payment Calculation:** Fixed Fee / 12 = Monthly Payment

Criteria	Scoring Method	Weight (Points)
Local Preference (5 Points)	Points Based	5 (4.8% of Total)

Description:

Local Business Definition:

(A) a person or business entity which maintains a permanent place of business with full-time employees within Clay County for a minimum of twelve months prior to the date Bids or quotes were received for the purchase or contract at issue, which provides from such permanent place of business the kinds of goods or services solicited, and which at the time of the solicitation submits the Local Business Affidavit of Eligibility; or

(B) a person or business entity which utilizes for at least 40% of the solicited work local Clay County sub-contractors or suppliers, meaning sub-contractors or suppliers which maintain a permanent place of business with full-time employees within Clay County for a minimum of twelve months prior to the date Bids or quotes were received for the purchase or contract at issue, provide from such permanent place of business the kinds of goods or services solicited, and at the time of the solicitation submit the Local Business Affidavit of Eligibility.

1. Scope of Work

1.1. Purpose

The Clay County Board of County Commissioners is seeking qualified Agencies to assist in the County's Tourism Department's Sports Marketing and Sales Initiative.

1.2. History

Clay County, FL is an emerging destination currently in its developmental stages. Active destination marketing efforts include both a leisure campaign and a local campaign. The Clay County Tourist Development Council has completed the following projects:

- Strategic Plan (Attachment G)
- Sports Video (<https://youtu.be/AEPz1eZBgWI>)

In February 2020, Clay County launched the Sports Tourism Initiative by partnering with Airstream Ventures to drive sports sales and marketing efforts. Surprisingly, the pandemic created numerous opportunities for Clay County to thrive in the sports marketplace. To date, Clay County has hosted a variety of sports events, including:

- USA Cycling Amateur Road National Championship
- MotoSurf
- ProWatercross
- Roundnet
- Lacrosse
- Ultimate
- Flag Football
- First Coast Rugby Classic
- And more

Clay County offers a variety of venues that can accommodate sporting events. These include, but are not limited to, the Thrasher-Horne Center, Clay County Fairgrounds, Seamark Ranch, Plantation Sports Complex, Thunderbolt Park, the FIRM, Keystone Beach, Spring Park, Jennings State Forest, Ronnie Van Zant Park, Augusta Savage Park, and Clay County Regional Sports Complex.

The County's newest sports asset, the Clay County Regional Sports Complex, opened in April 2024. It features eight multi-purpose fields dedicated to tournament play, a restroom building and 400 parking spaces.

Incumbent Information:

The current Sports Marketing & Sales agency's contract is set to expire on January 31, 2025.

1.3. [Scope](#)

The Agency's primary role will be to collaborate with the Tourism Department to position Clay County as a competitive player in the sports marketplace. Key responsibilities include:

Consulting and Strategy Development

- Conduct comprehensive market research to identify sporting events and festivals that align with Clay County's strategic objectives.
- Provide insights on industry trends, best practices, and competitor activity to continually enhance Clay County's offerings in the sports market.
- Act as a strategic advisor in the development of sports venues, amenities, and services, ensuring that as Clay County evolves, it continues to grow as a premier sports destination.

Event Sales:

- Serve as the representative for Clay County at prominent sports industry tradeshows such as TEAMS, Connect Sports, and similar events, promoting the county as a leading destination for sporting events.
- Develop and deliver persuasive proposals to event organizers to secure hosting opportunities for major sporting events.
- Innovate and design new events that are uniquely suited to Clay County, ensuring they draw substantial participation and attract large audiences.

Sponsorship Acquisition and Client Hospitality:

- Identify and connect event planners with potential sponsors and partners whose brand and goals align with the event's nature and target audience.
- Provide exceptional hospitality services to sponsors and key stakeholders during events, ensuring an elevated experience that strengthens relationships and promotes long-term partnerships.

Event Marketing, Promotion, and Reports:

- Collaborate with the Tourism Department to create and execute a comprehensive destination sports marketing plan, incorporating traditional media, digital platforms, and direct outreach to event and tournament planners.

- Partner with the event rights holder/planner to develop joint marketing strategies aimed at boosting event participation and attendance while promoting the local experiences available before, during, and after the event.
- Leverage social media channels to promote events, engage the local community, and drive participation, while sharing content with the Tourism Department and event organizers.
- Work with media outlets to secure event coverage, generating excitement and visibility for tournaments and events.
- Provide professional photography and video production services to highlight Clay County's venues and showcase events.

Event Operations Management:

- Identify and secure optimal venues that meet all logistical needs and deliver an exceptional experience for event attendees.
- Assist event and tournament planners in navigating the Clay County and/or municipal event permitting process to ensure seamless operations.

1.4. Term

The term shall commence on the Effective Date of the Agreement and shall remain in effect for a period of one (3) years from the Effective Date. The County has the option to renew the Agreement for two (2) additional one (1) year periods if it is deemed to be in the County's best interest to do so.

1.5. Selection Criteria / Evaluation Committee

The Professional Services Evaluation Committee shall determine qualifications, interest and availability by reviewing all Bids received that express an interest in performing these services, and when deemed necessary, by conducting formal interviews of selected Bidders that are determined to be best qualified based upon the evaluation of the Bids.

Bidders are advised that lengthy or overly verbose or redundant submissions are not necessary. Compliance with all requirements will be solely the responsibility of the Bidder. Failure to provide adequate information on any criterion will result in lower scores and could result in rejection of the Bid as non-responsive. The response to each of the criteria will be evaluated relative to the other responses received and the RFP shall be awarded to the most qualified Bidder that meets all requirements of the RFP. Bidders are encouraged to arrange their Bids in a format that will offer ready review and evaluation of each criterion. The Board of County Commissioners reserves the right to request oral presentations from one or more selected Bidders.

1.6. [Performance Evaluation](#)

A work performance evaluation will be conducted periodically to ensure compliance with the awarded contract.

1.7. [Payment & Fees](#)

The Agency may request payment no more than once monthly, based on the amount of work done or completed.

The Fixed Fee structure will be comprised of the following:

- **Consulting and Strategy Development**
- **Event Sales**
- **Sponsorship and Hospitality Management**
- **Event Marketing, Promotion, and Reports**
- **Event Operations Management**

Monthly payments will be based on a 12-month contract term. The calculation for monthly payments is as follows:

Monthly Payment Calculation: Fixed Fee / 12 = Monthly Payment

1.8. [Cancellation of Contract](#)

If the awarded Agency fails to maintain acceptable product quality or to perform adequately in accordance with the terms, conditions and specifications established in this Request for Bid, the County reserves the right to cancel the contract upon thirty (30) days written notice to the Agency.

1.9. [Additional Services](#)

If the County and/or awarded Agency identifies any additional services to be provided by the Agency that are not covered under the Agreement but are beneficial to the County, such additional services shall be mutually negotiated between the County and the Agency.



Clay County
Purchasing / Administrative and Contractual Services
Karen Smith, Director of Purchasing
477 Houston Street, Green Cove Springs, FL 32043

[AD-APT] RESPONSE DOCUMENT REPORT

RFP No. 24/25-001

Tourism Sports Marketing & Sales

RESPONSE DEADLINE: November 14, 2024 at 4:00 pm

Report Generated: Friday, November 15, 2024

Ad-Apt Response

CONTACT INFORMATION

Company:

Ad-Apt

Email:

info@ad-apt.com

Contact:

Derek Engelke

Address:

252 A Ave
Suite 200
Lake Oswego, OR 97034

Phone:

N/A

Website:

ad-apt.com

Submission Date:

Nov 14, 2024 1:14 PM (Eastern Time)



Clay County
Purchasing / Administrative and Contractual Services

Karen Smith, Director of Purchasing
477 Houston Street, Green Cove Springs, FL 32043

[AIRSTREAM VENTURES LLC] RESPONSE DOCUMENT REPORT

RFP No. 24/25-001

Tourism Sports Marketing & Sales

RESPONSE DEADLINE: November 14, 2024 at 4:00 pm

Report Generated: Friday, November 15, 2024

Airstream Ventures LLC Response

CONTACT INFORMATION

Company:

Airstream Ventures LLC

Email:

alan@airstreamventures.com

Contact:

Alan Verlander

Address:

3832 Baymeadows Road

#101

Jacksonville, FL 32217

Phone:

(904) 412-6070

Website:

WWW.AIRSTREAMVENTURES.COM

Submission Date:

Nov 14, 2024 6:49 AM (Eastern Time)



Clay County

Purchasing / Administrative and Contractual Services

Karen Smith, Director of Purchasing
477 Houston Street, Green Cove Springs, FL 32043

[RACONTEURS] RESPONSE DOCUMENT REPORT

RFP No. 24/25-001

Tourism Sports Marketing & Sales

RESPONSE DEADLINE: November 14, 2024 at 4:00 pm

Report Generated: Friday, November 15, 2024

Raconteurs Response

CONTACT INFORMATION

Company:

Raconteurs

Email:

matt@raconteurs.us

Contact:

Matt Dunn

Address:

1417 Sadler Road 349
Fernandina Beach, FL 32034

Phone:

(904) 303-0552

Website:

www.raconteurs.us

Submission Date:

Nov 6, 2024 4:13 PM (Eastern Time)



Clay County
Purchasing / Administrative and Contractual Services

Karen Smith, Director of Purchasing
477 Houston Street, Green Cove Springs, FL 32043

[SEVEN LIGHTS LLC] RESPONSE DOCUMENT REPORT

RFP No. 24/25-001

Tourism Sports Marketing & Sales

RESPONSE DEADLINE: November 14, 2024 at 4:00 pm

Report Generated: Friday, November 15, 2024

Seven Lights LLC Response

CONTACT INFORMATION

Company:

Seven Lights LLC

Email:

r.phipps@sevenlights-agency.com

Contact:

Roger Phipps

Address:

2805 SW Brighton Way
Palm City, FL 34990

Phone:

N/A

Website:

www.sevenlights-agency.com

Submission Date:

Nov 13, 2024 9:27 PM (Eastern Time)



Tourism Sports Marketing & Sales

 Request For Proposal

 Tourism

 91522, 91876, 96153

Project ID: 24/25-001

Release Date: Thursday, October 3, 2024

Due Date: Thursday, November 14, 2024 4:00pm

 Posted  Friday, October 4, 2024 4:12pm

 Bid Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

 Pricing Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

All dates & times in Eastern Time

Edit   Preview

[< Back to Responses](#)

DestinationIQ Response

Pricing unsealed at Nov 15, 2024 9:01 AM

 No Bid

"No Bid" submitted on Nov 5, 2024 5:27 PM for the following reason:
We do not offer sales services, this project will be better suited for a different agency. Thank you!

CONTACT INFORMATION

Company

DestinationIQ  No Reviews

Email

bryan@destinationiq.com

Contact

Bryan Jordan

Address

PO Box 4629
Buena Vista, CO 81211

Phone

N/A

Website

[DestinationIQ.com](https://destinationiq.com)

Submission Date

Nov 5, 2024 5:27 PM (Eastern Time)



Tourism Sports Marketing & Sales

 Request For Proposal

 Tourism

 91522, 91876, 96153

Project ID: 24/25-001

Release Date: Thursday, October 3, 2024

Due Date: Thursday, November 14, 2024 4:00pm

 Posted  Friday, October 4, 2024 4:12pm

 Bid Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

 Pricing Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

All dates & times in Eastern Time

 Edit  Preview

[< Back to Responses](#)

Nimble Creative Services Response

Pricing unsealed at Nov 15, 2024 9:01 AM

 No Bid

"No Bid" submitted on Nov 13, 2024 8:47 AM for the following reason:
We do not offer the products or services sought

CONTACT INFORMATION

Company

Nimble Creative Services  No Reviews

Email

deanne@nimblecreative.video

Contact

DeeAnne Crookham

Address

25 North Market Street
First Floor
Jacksonville, FL 32202

Phone

(904) 257-3507

Website

www.nimblecreative.video

Submission Date


Nov 13, 2024 8:47 AM (Eastern Time)



Tourism Sports Marketing & Sales

 Request For Proposal



 Tourism

 91522, 91876, 96153

Project ID: 24/25-001

Release Date: Thursday, October 3, 2024

Due Date: Thursday, November 14, 2024 4:00pm

 Posted  Friday, October 4, 2024 4:12pm

 Bid Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

 Pricing Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

All dates & times in Eastern Time

  Preview

[< Back to Responses](#)

Playeasy Response

Pricing unsealed at Nov 15, 2024 9:01 AM

 No Bid

"No Bid" submitted on Oct 4, 2024 4:25 PM for the following reason:

We do not offer the products or services sought

CONTACT INFORMATION

Company

Playeasy  No Reviews

Email

jhughes@playeasy.com

Contact

Jake Hughes

Address

481 Chief Justice Cushing HWY
Goshasset, MA 02025

Phone

N/A

Website

N/A

Submission Date

Oct 4, 2024 4:25 PM (Eastern Time)



Tourism Sports Marketing & Sales

Request For Proposal

Tourism

91522, 91876, 96153

Project ID: 24/25-001

Release Date: Thursday, October 3, 2024

Due Date: Thursday, November 14, 2024 4:00pm

Posted Friday, October 4, 2024 4:12pm

Bid Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

Pricing Unsealed Friday, November 15, 2024 9:01am by Tammy Foor

All dates & times in Eastern Time

Edit Preview

Vendor Analytics

Vendor project interaction data

Invite Vendors Search Print

Vendor Stats Followers (Public) Addenda Acknowledgements Notified Classification Report Email Log












Project View Count
1030









Vendor Funnel

Followers	44
Downloaders	58
Applicants	7
No Bids	3
Submissions	4

Vendors

Vendor	Followed	Downloaded	Applied	No Bid	Submitted
5G Marketing Pros LLC No Reviews jamesb@5gmarketingpros.com	✓	✓			
Acevox info@acevox.com	✓	✓			
Ad-Apt No Reviews info@ad-apt.com	✓	✓	✓		✓
Airstream Ventures LLC alan@airstreamventures.com	✓	✓	✓		✓
Attention Grabbers LLC team@attentiongrabbersusa.com	✓	✓			
BIRDHAUS Brand Studio ashleigh@hellobirdhaus.com	✓	✓			
Bald Creative LLC maria@bald.agency	✓	✓			
Beyond Picturess	✓	✓			

issa.letaief@beyond-pictures.com					
Bizwrite, LLC 	✓	✓			
tyler@biz-write.com					
Black Jack Productions, LLC 	✓	✓			
web-support@bjp.llc					
Blueprint Creative Group 		✓			
fabiola@blueprintcreativegroup.com					
Carbonix LLC	✓	✓			
rob@carbonixllc.com					
Creative Direct Marketing Group	✓	✓			
moppenheimer@cdmginc.com					
Creative Springs	✓	✓			
jen@creativesprings.com					
Cruzan Concepts, Inc.	✓				
avictor@enviro-one.com					
DEVELOPMENT COUNSELLORS INTERNATIONAL	✓	✓			
karyl.barnes@aboutdci.com					
DestinationIQ		✓	✓	✓	
bryan@destinationiq.com					
E Drake Enterprise LLC 	✓	✓			
edrake@edrakeenterprise.com					
Effectv	✓	✓			
sara_jacobs@cable.comcast.com					
Effectv		✓			
christine_lowery@cable.comcast.com					
Format Agency	✓	✓			
christianne@formatagency.com					
Genuine Creative Agency	✓	✓			
info@genuinecreativeagency.com					
GovGuide		✓			
rfp@yourgovguide.com					
Granthropology LLC 	✓	✓			
adavis@livestudiously.com					
Kay Franklin Media 	✓	✓			
contact@kayfranklinmedia.com					
Leap Group Network	✓	✓			
jrivers@leapgroupnetwork.com					
Lewiston		✓			
woodstr3313@gmail.com					
Liquid Creative Studio LLC	✓	✓			
accounting@liquidcreativestudio.com					
Liquid Creative Studio LLC	✓	✓			
scott@liquidcreativestudio.com					
Madden Preprint Media, LLC 	✓	✓			
bids@maddenmedia.com					
Miles Partnership, LLLP 		✓			
lisa.hill@milespartnership.com					
Mill Co	✓	✓			
oliviasun@millandco.net					
Nimble Creative Services 	✓	✓	✓	✓	
deeanne@nimblecreative.video					
None		✓			
martin.larinas@gmail.com					
North America Procurement Council Inc., PBC 		✓			
notifications@napc.me					
On Ideas	✓	✓			
wherford@onideas.com					
PWXPress 	✓	✓			

<i>bids@pwxpress.com</i>					
Paradise Advertising & Marketing Inc.  No Reviews <i>rwebb@paradiseadv.com</i>	✓	✓			
Playeasy <i>jhughes@playeasy.com</i>			✓	✓	
Prime Vendor Inc.  No Reviews <i>primevendor124@gmail.com</i>		✓			
Propellic <i>brennen@propellic.com</i>	✓	✓			
RADDSports, LLC  No Reviews <i>anthony@raddsports.com</i>	✓	✓			
Raconteurs LLC <i>matt@raconteurs.us</i>	✓	✓	✓		✓
SP1 INVESTMENTS <i>1promosp@gmail.com</i>	✓	✓			
Seven Lights LLC <i>r.phipps@sevenlights-agency.com</i>	✓	✓	✓		✓
Seven Lights LLC <i>eric.r@sevenlights-agency.com</i>	✓	✓			
Seven Outsource  No Reviews <i>rfalerts@gmail.com</i>	✓	✓			
Slover Consulting <i>drew@sloverconsulting.com</i>	✓	✓			
The Gold Group <i>tracy@thegoldgroup.com</i>	✓	✓			
TideSmart Global <i>campbellc@tidesmart.com</i>	✓	✓			
Upswell Marketing <i>ajohansen@upswellmarketing.com</i>		✓			
VendorLink, LLC  No Reviews <i>bids@evendorlink.com</i>		✓			
VideoVets  No Reviews <i>paul@videovets.net</i>	✓	✓			
Visual <i>visualbidalerts@gmail.com</i>		✓			
WeekThink <i>git@weekthink.com</i>	✓	✓			
Zehnder Communications  No Reviews <i>jboneno@z-comm.com</i>	✓	✓			
bidnet <i>gbs@bidnet.com</i>		✓			
eRepublic, Inc. <i>mlamoreaux@erepublic.com</i>		✓			
evok advertising  No Reviews <i>larry.meador@evokad.com</i>	✓	✓			
n/a <i>footbaall2000@gmail.com</i>		✓			