



BID RECOMMENDATION FORM

TITLE:

RFB No. 25/26-073 Mobile Trailers for Firefighter Gear Storage

DATE OF RECOMMENDATION:

6/5/2026

BIDDER	BASE BID	ALTERNATE #1 TOTAL	TOTAL
Arlo & Company, LLC	\$28,280.44	\$78,300.72	\$106,581.16
Big Tex Trailers	\$27,002.49	\$75,061.47	\$102,063.96
Fly'n Bryan Trailer Sales, DBA FB Trailers	\$19,999.00	\$55,197.00	\$75,196.00
Murray Ford of Starke	No- Bid	No-Bid	No-Bid
Right Trailers, Inc.	\$21,941.00	\$59,400.00	\$81,341.00
Ring Power Corp - WCC	No-Bid	No-Bid	No-Bid
Traffic Protection Solutions	No-Bid	No-Bid	No-Bid

FUNDING SOURCE: General Fund - Rescue Services - Machinery and Equipment - Fire Rescue Sheds

RECOMMENDATION:

Approval to post Notice of Intent to Award Bid No. RFB No. 25/26-073 Mobile Trailers for Firefighter Gear Storage to Fly'n Bryan Trailers Sales, DBA FB Trailers in the total amount of \$75,196.00, inclusive of the Base Bid and Alternate Bid #1.

If only one Bid is received, state reason why accepted and not rebidding:

[Empty box for providing reasons if only one bid is received]

Staff Assigned to Tabulate Bids and Make Recommendations:

NAME/TITLE:

Chad Josi/Capital Projects Project Manager

Dudley Lee/Logistics Section Bureau Chief

SIGNATURE:

Chad Josi
Chad Josi (Jun 17, 2026 10:59:10 EDT)

Dudley Lee
Dudley Lee (Jun 18, 2026 08:51:20 EDT)



EVALUATION TABULATION
 RFB No. 25/26-073
Mobile Trailers for Firefighter Gear Storage
 RESPONSE DEADLINE: June 1, 2026 at 4:00 pm

SELECTED VENDOR TOTALS

Vendor	Total
Fly'n Bryan Trailer Sales, DBA FB Trailers	\$75,196.00
RIGHT TRAILERS, INC.	\$81,341.00
Big Tex Trailers	\$102,063.96
Arlo & Company, LLC	\$106,581.16

BASE BID

Base Bid					Arlo & Company, LLC		Big Tex Trailers		Fly'n Bryan Trailer Sales, DBA FB Trailers		RIGHT TRAILERS, INC.	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	1	Firefighter Gear Storage Trailer (Dual 15,000 BTU A/C Units) – Station 22	1	LS	\$28,280.44	\$28,280.44	\$27,002.49	\$27,002.49	\$19,999.00	\$19,999.00	\$21,941.00	\$21,941.00
Total						\$28,280.44		\$27,002.49		\$19,999.00		\$21,941.00

EVALUATION TABULATION

RFB No. 25/26-073

Mobile Trailers for Firefighter Gear Storage

ALTERNATE BID #1

Alternate Bid #1					Arlo & Company, LLC		Big Tex Trailers		Fly'n Bryan Trailer Sales, DBA FB Trailers		RIGHT TRAILERS, INC.	
Selected	Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total	Unit Cost	Total
X	2	Standard Firefighter Gear Storage Trailer (Single 15,000 BTU A/C Unit) - Stations 15,23, and 24	3	LS	\$26,100.24	\$78,300.72	\$25,020.49	\$75,061.47	\$18,399.00	\$55,197.00	\$19,800.00	\$59,400.00
Total						\$78,300.72		\$75,061.47		\$55,197.00		\$59,400.00



Clay County
Purchasing Division
477 Houston Street, Green Cove Springs, FL 32043

[ARLO & COMPANY, LLC] RESPONSE DOCUMENT REPORT

RFB No. 25/26-073

Mobile Trailers for Firefighter Gear Storage

RESPONSE DEADLINE: June 1, 2026 at 4:00 pm

Arlo & Company, LLC Response

CONTACT INFORMATION

Company:

Arlo & Company, LLC

Email:

info@arlocontracts.com

Contact:

Demetris Lane

Address:

4919 SW
23rd ST
West Park, FL 33023

Phone:

(954) 881-2682

Website:

www.arlocontracts.com

Submission Date:

Jun 1, 2026 3:55 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1
 Confirmed Jun 1, 2026 10:57 AM by Demetris Lane

PRICE TABLES

BASE BID

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Firefighter Gear Storage Trailer (Dual 15,000 BTU A/C Units) – Station 22	1	LS	\$28,280.44	\$28,280.44
TOTAL					\$28,280.44

ALTERNATE BID #1

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
2	Standard Firefighter Gear Storage Trailer (Single 15,000 BTU A/C Unit) -Stations 15,23, and 24	3	LS	\$26,100.24	\$78,300.72
TOTAL					\$78,300.72



Clay County
Purchasing Division
477 Houston Street, Green Cove Springs, FL 32043

[BIG TEX TRAILERS] RESPONSE DOCUMENT REPORT

RFB No. 25/26-073

Mobile Trailers for Firefighter Gear Storage

RESPONSE DEADLINE: June 1, 2026 at 4:00 pm

Big Tex Trailers Response

CONTACT INFORMATION

Company:

Big Tex Trailers

Email:

mike.piazza@bigtextrailers.com

Contact:

Michael Piazza

Address:

10839 N MAIN ST
JACKSONVILLE, FL 32218

Phone:

N/A

Website:

<https://www.bigtextrailerworld.com/locations/jacksonville/>

Submission Date:

May 21, 2026 4:51 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1
 Confirmed May 21, 2026 11:46 AM by Michael Piazza

PRICE TABLES

BASE BID

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Firefighter Gear Storage Trailer (Dual 15,000 BTU A/C Units) – Station 22	1	LS	\$27,002.49	\$27,002.49
TOTAL					\$27,002.49

ALTERNATE BID #1

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
2	Standard Firefighter Gear Storage Trailer (Single 15,000 BTU A/C Unit) -Stations 15,23, and 24	3	LS	\$25,020.49	\$75,061.47
TOTAL					\$75,061.47



Clay County
Purchasing Division
477 Houston Street, Green Cove Springs, FL 32043

[FLY'N BRYAN TRAILER SALES, DBA FB TRAILERS] RESPONSE DOCUMENT REPORT

RFB No. 25/26-073

Mobile Trailers for Firefighter Gear Storage

RESPONSE DEADLINE: June 1, 2026 at 4:00 pm

Fly'n Bryan Trailer Sales, DBA FB Trailers Response

CONTACT INFORMATION

Company:

Fly'n Bryan Trailer Sales, DBA FB Trailers

Email:

bryan@fbtrailers.com

Contact:

Bryan Jones

Address:

1076 Blanding Boulevard
Orange Park, FL 32065

Phone:

(904) 371-9791

Website:

www.fbtrailers.com

Submission Date:

May 28, 2026 5:40 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1
 Confirmed May 26, 2026 2:14 PM by Bryan Jones

PRICE TABLES

BASE BID

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Firefighter Gear Storage Trailer (Dual 15,000 BTU A/C Units) – Station 22	1	LS	\$19,999.00	\$19,999.00
TOTAL					\$19,999.00

ALTERNATE BID #1

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
2	Standard Firefighter Gear Storage Trailer (Single 15,000 BTU A/C Unit) -Stations 15,23, and 24	3	LS	\$18,399.00	\$55,197.00
TOTAL					\$55,197.00

MURRAY FORD OF STARKE Response

Pricing unsealed at Jun 2, 2026 9:09 AM

⊘ No Bid

"No Bid" submitted on May 12, 2026 10:10 AM for the following reason:
We do not offer the products or services sought

CONTACT INFORMATION

Company

MURRAY FORD OF STARKE

Email

ajarquin@getyourford.com

Contact

Armando Jarquin

Address

13447 US Hwy 301 South
Starke, FL 32091

Phone

N/A

Website

<https://www.murrayfordstarke.com/>

Submission Date

May 12, 2026 10:10 AM (Eastern Time)



Clay County
Purchasing Division
477 Houston Street, Green Cove Springs, FL 32043

[RIGHT TRAILERS, INC.] RESPONSE DOCUMENT REPORT

RFB No. 25/26-073

Mobile Trailers for Firefighter Gear Storage

RESPONSE DEADLINE: June 1, 2026 at 4:00 pm

RIGHT TRAILERS, INC. Response

CONTACT INFORMATION

Company:

RIGHT TRAILERS, INC.

Email:

twilliams@righttrailers.com

Contact:

Thomas Williams

Address:

7220 US Highway 98 N
LAKELAND, FL 33809

Phone:

(863) 608-0106

Website:

RIGHTTRAILERS.COM

Submission Date:

May 29, 2026 4:33 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1
Confirmed May 28, 2026 12:17 PM by Thomas Williams

PRICE TABLES

BASE BID

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Firefighter Gear Storage Trailer (Dual 15,000 BTU A/C Units) – Station 22	1	LS	\$21,941.00	\$21,941.00
TOTAL					\$21,941.00

ALTERNATE BID #1

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
2	Standard Firefighter Gear Storage Trailer (Single 15,000 BTU A/C Unit) -Stations 15,23, and 24	3	LS	\$19,800.00	\$59,400.00
TOTAL					\$59,400.00

Ring Power Corp - WCC Response

Pricing unsealed at Jun 2, 2026 9:09 AM

⊘ No Bid

"No Bid" submitted on May 28, 2026 10:40 AM for the following reason:
We do not offer the products or services sought

CONTACT INFORMATION

Company

Ring Power Corp - WCC

Email

sarah.griffith@ringpower.com

Contact

Sarah Griffith

Address

500 World Commerce Parkway
St. Augustine, FL 32092

Phone

(904) 737-7730

Website

www.ringpower.com

Submission Date

May 28, 2026 10:40 AM (Eastern Time)

Traffic Protection Solutions Response

Pricing unsealed at Jun 2, 2026 9:09 AM

⊘ No Bid

"No Bid" submitted on May 7, 2026 11:54 AM for the following reason:
We do not offer the products or services sought

CONTACT INFORMATION

Company

Traffic Protection Solutions

Email

matt@trafficprotectionsolutions.com

Contact

Matthew Heck

Address

3061 Philips Highway Unit 104
Jacksonville, FL 32207

Phone

(904) 402-9468

Website

N/A

Submission Date

May 7, 2026 11:54 AM (Eastern Time)

3. Scope of Work

3.1. Purpose

Clay County Board of County Commissioners (County), is requesting bids from Suppliers to procure and deliver four (4) enclosed cargo trailers for use as firefighter gear storage at multiple fire stations. Each trailer shall meet or exceed the specifications outlined in the Request for Bids (RFB).

3.2. Base Bid and Bid Alternates

This RFB includes a Base Bid and Alternate Bid for the storage trailers at the following Clay County Fire Rescue (CCFR) stations:

- Base Bid
 - Station 22
- Alternate Bid
 - Station 15
 - Station 23
 - Station 24

3.3. Scope

The Supplier shall furnish, manufacture, supply, and deliver up to four (4) enclosed cargo trailers configured for firefighter gear storage in accordance with the specifications provided in this RFB.

Each trailer shall be delivered fully assembled, operational, and ready for immediate use upon delivery. The Supplier shall provide all materials, equipment, labor, transportation, and incidentals necessary to complete fabrication, installation of electrical and HVAC components, and delivery to the designated CCFR stations.

The trailers shall be designed to provide secure, weather-resistant, and climate-controlled storage for firefighting equipment and personal protective gear. Each unit shall include, but is not limited to, structural components, electrical systems, interior lighting, stabilization systems, and roof-mounted air-conditioning units, as specified.

The Supplier shall deliver one (1) trailer to each of the following CCFR stations:

- Station 15, Lake Asbury, 290 Branscomb Rd, Green Cove Springs, FL 32043
- Station 22, 5995 Pine Ave, Fleming Island, FL 32003
- Station 23, 6837 County Rd 315C, Keystone Heights, FL 32656

- Station 24, 5105 Sweat Rd, Green Cove Springs, FL 32043

All equipment provided under this RFB shall be new, unused, free of defects, and compliant with applicable industry standards, manufacturer specifications, and all relevant state and local regulations.

3.4. Trailer Design and Construction Requirements

Each trailer furnished under this RFB shall be a new, fully enclosed cargo trailer designed for secure storage of firefighter gear and equipment. Trailers shall meet or exceed the following minimum construction standards:

- Each unit shall be an eight and a half (8.5) foot by twenty-eight (28) foot enclosed cargo trailer with a flat floor design (no dovetail) and a minimum interior height of seven (7) feet. The trailer shall feature a flat front configuration and be constructed to support long-term outdoor use in Florida's climate conditions.
- Each trailer shall be equipped with dual five thousand two hundred (5,200) pound axles and designed to safely support the intended storage load. The trailer shall include one (1) curbside entry door, with a minimum width of thirty-two (32) inches, located toward the forward third of the trailer and equipped with a secure locking latch.
- Each trailer shall be furnished with one (1) rear ramp door.
- Interior finishes shall include white polypropylene composite (PolyCor or approved equal) ceiling and wall panels, providing a durable, moisture-resistant, and easily cleanable interior surface suitable for operational use.
- Each trailer shall be equipped with four (4) corner stabilizer jacks to ensure stability during stationary use at fire station locations.

Trailers shall be structurally reinforced and preconfigured to support roof-mounted HVAC equipment and electrical systems as specified in this RFB.

3.5. Electrical and HVAC Requirements

Each trailer shall include a complete electrical package designed to support interior lighting, receptacles, and HVAC equipment.

The electrical system shall include, but not limited to, the following:

- Two (2) 110-volt interior electrical receptacles
- Two (2) four-foot LED interior light fixtures
- One (1) interior electrical panel box

- Shore power connection and cord for external power supply

All wiring shall be installed in accordance with applicable electrical codes and manufacturer specifications.

Each trailer shall be equipped with roof-mounted air conditioning systems designed to maintain suitable climate conditions for firefighter gear storage.

Standard configuration trailers shall include one (1) 15,000 BTU roof-mounted air conditioning unit installed, wired, and fully operational. The trailer designated for Station 22 shall include two (2) 15,000 BTU roof-mounted air conditioning units.

The trailer structure and electrical capacity shall be reinforced as necessary to support the installation and operation of dual HVAC units where required.

All HVAC equipment shall be fully installed, connected to the electrical system, and operational prior to delivery acceptance.

3.6. Delivery and Installation Inspection and Acceptance

The Supplier shall coordinate delivery with CCFR and deliver each trailer to the designated locations identified in Section 3.3.

Upon delivery, the Supplier shall position, level, and stabilize each trailer at the location designated by CCFR personnel. The Supplier shall ensure that all components are fully installed, connected, and operational prior to inspection.

At a minimum, the Supplier shall verify proper operation of all installed systems, including HVAC units, interior lighting, electrical receptacles, and shore power connections.

CCFR personnel will perform an inspection of each trailer to confirm compliance with the requirements of this RFB. The Supplier shall promptly correct any deficiencies, damages, or non-conforming items identified during inspection at no additional cost to the County.

Final acceptance will occur only after all requirements of this RFB have been met and all systems have been verified to the satisfaction of the County.

3.7. Site Inspections

It is incumbent upon all Bidders to examine the site and ensure that they are aware of all conditions that may affect the contract work. The County will not be responsible for conclusions made by the Supplier. No claims for additional compensation will be considered on behalf of any Supplier, subcontractor, materials suppliers or others on account of that person's failure to be fully informed of all requirements of all parts of this RFB.

3.8. Permit & Fees

The Supplier shall comply with all applicable State and local laws, ordinances, codes, and regulations. The Supplier is required to familiarize themselves with all permits required that

pertain to the Scope of Work specified in this RFB. If a County permit is required, this project is not exempt from permit fees and permit fees must be paid to the County Building Department by the Supplier.

For questions about Clay County permitting please contact:

Clay County Building Department

Phone: (904) 269-6307

Email: permits@claycountygov.com

Website: <https://www.claycountygov.com/government/building>

All applicable permits, fees, licenses, and final County and municipality inspections are the responsibility of and will be paid for by the Supplier as specified in the plans.

All other permits, assessments, fees, bonds, and other charges as necessary to perform and complete the work of the awarded Contract are the responsibility of and will be paid for by the Supplier, including any related inspection fees. Utility service connection fees shall be paid for by the County.

3.9. [Workmanship](#)

Where not more specifically described in this document, workmanship shall conform to all of the methods and operations of best standards and accepted practices of the trade or trades involved, and shall include all items of fabrication, construction or installation regularly furnished or required for completion of the services.

3.10. [Damage to Public or Private Property](#)

The Supplier is responsible for anything damaged due to the direct result of installation or delivery. Remove all debris from site and dispose of appropriately at Supplier expense. If property (public or private) is damaged while Supplier is performing work specified or is removed for the convenience of the work, it shall be repaired or replaced at the expense of the Supplier in a manner acceptable to the County prior to the final acceptance of the work. Supplier will be responsible for applying and securing any permits that may be required to complete such repairs.

Supplier must provide protection necessary to prevent damage to property being repaired or replaced.

If the work site has any pre-existing damage, the Supplier shall notify the County Project Manager in writing. Failure to do so shall obligate the Supplier to make repairs per the above section. Any damage to property (public or private) caused by the action of the Supplier shall be repaired or replaced at the expense of the Supplier to the satisfaction of the County. Failure to restore said property within five (5) working days following notification will result in a

deduction from the final payment invoice. All damages which occur as a result of the Supplier's application of materials shall be remedied by the Supplier at no additional cost to the County. Repairs made as a result of damage must be guaranteed for a period of thirty (30) days. Should the replacement be damaged within the thirty (30) day period, the Supplier shall replace the materials continually until the area is re-established.

Should the County have any expenses incurred due to the Supplier not restoring the property/damage within said time, any appropriate labor, material, and/or equipment use or rental to restore damaged property to its original condition will be deducted from the final Invoice prior to a payment being made.

3.11. Compliance with Occupation Safety and Health Act

The Supplier warrants that the product(s) and/or service(s) supplied to Clay County shall conform in all respects to the standards set forth in the Occupational Safety and Health Act (OSHA) of 1970 as amended and the failure to comply will be considered a breach of contract. Clay County shall be held harmless against any unsafe conditions and Supplier employee incidents.

Supplier certifies that all material, equipment, services, etc., furnished in this Bid meets all OSHA requirements for the applicable Sectors. Supplier further certifies that, if the successful Bidder, and the material, equipment, service, etc., delivered or provided is subsequently found to be deficient in any OSHA requirement in effect on date of delivery or service fulfillment date, all costs necessary to bring the material, equipment, service, etc., into compliance with the aforementioned requirements shall be borne by the Bidder. All Personal Protective Equipment used by the Supplier and their employees shall be ANSI certified and meet OSHA standards.

3.12. Unsatisfactory Equipment and/or Services

The County will discuss all instances of unacceptable equipment and/or services with the awarded Supplier. This shall be immediately rectified by the Supplier at no charge to the County, to include any labor and materials as it may apply.

During this time, the County may suspend service with the Supplier until the problem(s) are corrected or may elect to use another company on an emergency basis. A record of failure to perform or of an unsatisfactory performance may result in supplier debarment.

3.13. Payment

The Supplier may request payment no more than once monthly, based on the amount of work completed. All partial estimates and payments found to be in error shall be subject to correction in the estimates and payments subsequent thereto, and in the final estimate and payment. Payments will be made in accordance with the Florida Local Government Prompt Payment Act.

3.14. [Warranty](#)

The Supplier shall provide a warranty for all workmanship and materials for a period of five (5) years. The Warranty shall cover the following:

- Trailer body and frame
- Axles and suspension
- Electrical system components
- HVAC unit(s)

Warranty will begin from the date of final acceptance.

3.15. [Term](#)

The term shall be for a period of two (2) years from the Effective Date of the awarded agreement. The County reserves the right, at its sole option, to renew the Agreement for up to two (2) additional one (1) year periods, subject to mutual written agreement of the parties.

3.16. [Performance Evaluation](#)

A work performance evaluation will be conducted periodically to ensure compliance with the Contract.

3.17. [Cancellation of Contract](#)

If the awarded Supplier fails to maintain acceptable product quality or to perform adequately in accordance with the terms, conditions and specifications established in this Request for Bid, the County reserves the right to cancel the contract upon thirty (30) days written notice to the Supplier.

3.18. [Additional Services](#)

If the County and/or awarded Supplier identifies any additional services to be provided by Supplier that are not covered under the Agreement but are beneficial to the County, such additional services shall be mutually negotiated between the County and the Supplier.